

Avoid these common pitfalls listed below to make your open enrollment season the best

- 1. Ending Open Enrollment Outside of Normal Office Hours
- 2. Overlooking Household Decision Makers
- 3. Not Providing Enough Time
- 4. Electing a Passive vs. Active Enrollment
- 5. Going All-In on Technology
- 6. Not optimizing Your Online Enrollment System
- 7. Ignoring Voluntary / Worksite Benefits
- 8. Being Too Humble About Your Benefits Program
- 9. Not Focusing On Total Out-of-Pocket Costs
- 10. Not Funding a Health Saving Account



About 56% of employees spend less than 30 minutes researching their benefits, while 19% don't do any research at all, according to the Aflac report.



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